

INTERNATIONAL LAW AND TAX FIRM



exp FOR ART

 **expLEGAL**
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LEGAL SOLUTIONS FOR THE ART MARKET

EXP Legal offers strategic solutions for private and institutional collectors, aiming to make the purchase and sale of art a friendly and transparent experience at every stage of the process. The department is divided into six practice areas.



1 . A D V I S O R Y

Our team of art advisors helps collectors buy art by offering a variety of services to simplify the acquisition process. We provide specialized guidance and assistance to individuals, collectors, corporations, and institutions looking to navigate the complex world of art acquisitions and investments.

2 . A P P R A I S A L

Due diligence is an essential element to determine the value. We estimate the market value of an artwork or an entire collection. Our valuation involves comparing data from multiple sources such as art auction houses, private and corporate collectors, curators, art dealer activities, gallerists, experienced consultants, and specialized market analysts to arrive at a value.

3 . C O M P L I A N C E

We offer KYC compliance for your transaction. KYC (“Know Your Client”) check is the mandatory process of identifying and verifying the client’s identity when starting the transaction. It is a standard in the investment industry that ensures advisors can verify a client’s identity and know their client’s investment knowledge and financial profile.

4 . A R T E S C R O W

We provide secure, impartial, and professional handling of funds and artworks until the transaction is finalized and executed.

5 . L E G A L & T A X

We offer comprehensive legal and tax consulting related to art transactions, including tax planning associated with art purchases and the negotiation of sales contracts, letters of intent, memorandums of understanding, and all other pre-transaction documents. We also provide advice on insurance aspects of artworks.

6 . F I N A N C E

Our consulting aims to assist buyers even after the purchase of the artwork to enhance the asset’s value from a financial perspective. Whether you are looking to fund an investment in fine art, an addition to your current personal collection, or another business or personal opportunity, you can count on our firm.



S E R V I C E S O F F E R E D

- Specialized consulting for artworks acquisitions
- Assistance to private and institutional collectors
- Market value assessment of artworks and collections
- KYC compliance services for all transactions
- Verification of client identity and financial profile
- Legal and tax consulting
- Tax planning related to art purchases
- Negotiation of sales contracts, letters of intent, NDAs and MoU
- Consulting on insurance aspects of artworks
- Assistance in enhancing the value of artworks as financial assets
- Personalized financing solutions for art investments.



Avv. Antonello Corrado
Senior Founding Partner

*Phone: 06 6876917
Phone: 02 30573573
Fax: 06 68192116
acorrado@explegal.it*



Avv. Stefano Rossi
Partner

*Phone: 06 6876917
Phone: 02 30573573
Fax: 06 68192116
srossi@explegal.it*



Avv. Claudio Scaramella
Partner

*Phone: 06 6876917
Phone: 02 30573573
Fax: 06 68192116
cscaramella@explegal.it*



**Avv. Beatrice
Bianchi Fasani**
Partner

*Phone: +1(305) 363 3233
bbianchi@explegal.us*



Avv. Alberto Polimeni
Partner

*Phone: +1(305) 363 3233
apolimeni@explegal.us*



Stefania Minutaglio
Of Counsel - Art Advisor

*Phone: +1 (786) 830-6852
sminutaglio@explegal.us*

F O C U S T E A M F O R T H E A R T M A R K E T



ROMA
Via di Ripetta, 141 - 00186
Via San Tommaso d'Aquino, 13 - 00136
Phone: +39 06 6876917
info@explegal.it
www.explegal.it www.explegal.us

MILANO
Via Cerva, 18 - 20122
Phone: +39 02 30573573
info@explegal.it

BERGAMO
Via Torquato Tasso, 31 - 24122
Phone: +39 02 30573573
info@explegal.it

MIAMI
Miami Beach - 1000 5th St., FL33139
Phone: +1(305) 363 3233
miami@explegal.us

MEMBERSHIP



www.iln.com

● EXP Legal
● ILN Network

SÃO PAULO
Av. Magalhães de Castro, 4800, Continental
Tower, conjunto 201, Cidade Jardim, 05676-120
São Paulo - Brazil
Phone: +39 06 6876917
info@explegal.it